

TEDC – Community Update

October 20, 2011

HIGHLIGHTS

Business Assessment & Support

TEDC is excited to offer you support to start or expand your business with the following services:

- Advisory support to discuss your concept and identify potential funding / financing available to you
- Client support to develop your business plan, structure funding/ financing with Tale'awtxw Aboriginal Capital Corporation, Aboriginal Business Canada or your bank
- Advisory services to review opportunities to improve or expand the operations of your existing business
- Referrals for funding and financing
- Enhanced small business training
- Mentorship

Please contact TEDC to setup an appointment today!

Please contact

Ryan Daum

at TEDC for information about any of the above.

(604) 948—5219

TFN Economic Development Corporation



INDUSTRIAL LANDS

TEDC is working on several projects within TFN's Industrial Lands. Some of the projects we are currently working on include:

- * **Container Examination Facility** to service Deltaport. We are working with Port Metro Vancouver on the project which is expected to create 80 new positions, 50% of which will be through the Canadian Border Services Agency.
- * **Cardlock station** (gas station for commercial trucking) to service the 1500 trucks that travel to Deltaport daily.
- * **Container Storage & Repair Facility** as existing businesses look to relocate to TFN lands to take advantage of the proximity to Deltaport and the South Fraser Perimeter Road.

COMMERCIAL LANDS

We are currently completing the due diligence process with Ivanhoe Cambridge and Property Development Group to develop up to 175 acres of TFN lands as significant new mixed-use project (retail, office, community & and possibly hotel uses). Our due diligence will determine the feasibility of developing the project to meet TFN needs. As part of this process we are developing, with TFN Administration, a **TFN Members Benefits Package**, which will formalize jobs, contracting and training opportunities and small business support for TFN Members & their businesses. We expect a **Member Consultation for Lease Vote** (supplemental to April 2010 vote) scheduled to start late this year.

JOB OPPORTUNITIES AND TRAINING

TEDC would like to thank the recent graduates from VanAsep's **Carpentry Class** for coming out to help assemble plots for the **TFN Community Garden**.

FNES has started a Class 1 course out of the Gateway Training Center and will recruit 30 First Nation people to get their **Class 1 Driver's Licenses** to help them with their careers. This class will run from October 11, 2011 to December 20, 2011.

FNES has helped a number of First Nation people with **work boots and raingear**. Just come to the TFN administration office or the and see Saira or the Gateway training Center about filling out a First Nation Employment Society Personal Information Form (PIF) and we'll try to help you with work gear.

FNES will fund a manager / Cook position at the Siem Café. We will also pay for **6 trainees to learn how to work in the food industry**. FNES looks forward to the **opening day at Siem coming soon**. Please contact Susan Miller at (604) 948-5207 for more information.



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- Starting January 2012, TEDC has been selected to run the **Small Business Internship Program** to assist with online marketing and communications. We are looking for a TFN Member currently enrolled in post secondary to fill the position. Please call us at (604) 948-5219 if interested.
- **Are you interested in getting a better handle on your finances?** Please join our Aboriginal BEST class on October 20th as we review your **Personal Budget & Net Worth**.
- Check out our Facebook page for new updates on our activities. We are hoping to post a **highlight video of past Aboriginal BEST** speakers to our Facebook page soon.

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Ryan Daum

at TEDC for information about any of the above.

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JOB OPPORTUNITIES AND TRAINING

Over the past 4 weeks, the **Aboriginal BEST (Business & Entrepreneurial Skills Training)** Program has been hosted at TFN. We are excited about this program as **TFN was selected as 1 of only 10 First Nation communities in BC to deliver this program.**

Also, of note, we have had a number of excellent speakers share their story's and experiences with us. The speakers so far have included:

- * **Tyson Atleo** who is a 27th generation **Hereditary Chief of the Ahousaht First Nation**, the **youngest member elected to their Chief & Council**, and who sits on the Vancouver Board of Trades Aboriginal Opportunities Committee.
- * **Marilyn McKee** who is a successful **Haida artist** and a graduate of the Aboriginal BEST program. She designs & crafts high end women's metal jewellery. She has marketed her product so successfully that there is a 6 month wait for her art.
- * **Ron Amos** who is one of the founding partners of **Matcon Civil Constructors**. Ron shared how he grew his business from operating one machine to generating over \$100 million in revenues annually.

Should you be interested in one of the topics its not too late to come out and learn!

Upcoming class dates and topics include:

- * Session 8: **Personal Budget & Net Worth** – October 20
- * Session 9: **Costs of Doing Business** – October 25
- * Session 10: **Financials: Startup and cash flow** – October 27
- * Session 11: **Technology & Presentation** – November 2 (RESCHEDULED)
- * Session 12: **Business plan, Executive Summary** – November 8 (RESCHEDULED)

WE LOOK FORWARD TO YOU JOINING US!!

COMMUNICATIONS

TEDC attended the Annual General Meeting and presented to TFN Membership on September 17th, 2011 as set out in the TFN Economic Development Act. It was an opportunity to share with Membership updates on our current projects and the programs we are offering.

